Code No.: 12465 E Sub. Code: SMBA 31

B.B.A. (CBCS) DEGREE EXAMINATION, APRIL 2021.

Third Semester

Business Administration - Main

PRINCIPLES OF MANAGEMENT

(For those who joined in July 2017 onwards)

Time: Three hours Maximum: 75 marks

PART A — $(10 \times 1 = 10 \text{ marks})$

Answer ALL questions.

Choose the correct answer:

- 1. ———— is an art of getting things done through and with people in formally organised groups.
 - (a) Administration (b) Management
 - (c) Organising (d) All the above

2.	Formulation of policy, goals and strategies of a company is the main function of ——————————————————————————————————					
	(a)	Тор	(b)	Middle		
	(c)	Lower	(d)	None		
3.	Scientific management approach was given by					
	(a)	Elton Mayo	(b)	Hebert Suman		
	(c)	Charles	(d)	FW Taylor		
4.	———— means to determine in advance					
	(a)	Planning	(b)	Organising		
	(c)	Controlling	(d)	Co-ordinating		
5.	————— is a selection of course of action.					
	(a)	Planning	(b)	Organising		
	(c)	Decision making	(d)	Selecting		
6.	The first step in organising is ————					
	(a)	(a) Grouping of activities				
	(b)	Assignment of duties				
	(c)	Identification of activities				
	(d)	Determination of Objectives				

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7.		is a p	rocess	of where tasks are				
	grou	iped into jobs.						
	(a)	Grouping	(b)	Departmentation				
	(c)	Organisation	(d)	Centralisation				
8.		Correction of deviation is done is — process.						
	(a)	Controlling	(b)	Organising				
	(a)	Planning	(b)	Decision making				
9.	refers to the reservation of authority in few hands.							
	(a)	Centralisation	(b)	Decentralisation				
	(c)	Authority	(d)	Responsibility				
10.	———— refers to systematic delegation of authority in the organisation.							
	(a)	Centralisation	(b)	Decentralisation				
	(c)	Authority	(d)	Responsibility				
PART B — $(5 \times 5 = 25 \text{ marks})$								
Answer ALL questions, choosing either (a) or (b).								
Each answer should not exceed 250 words.								
11.	(a) What are the functions of management?							
		Or						
	(b)	Write short note	s on 'Le	vels of Management'.				
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12. (a) Define planning and write down its nature.

Or

- (b) Explain the characteristics of Decision making.
- 13. (a) Narrate in brief the logical steps in organising.

Or

- (b) What is departmentation? Why departmentation is necessary.
- 14. (a) Discuss the basic steps in the process of controlling.

Or

- (b) Discuss the tradition techniques of controlling.
- 15. (a) Define centralisation. How centrlisation is necessary in administration?

Or

(b) What are the various steps in the process of delegation?

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PART C — $(5 \times 8 = 40 \text{ marks})$

Answer ALL questions, choosing either (a) or (b).

Each answer should not exceed 600 words.

16. (a) Discuss Taylor's contribution to the scientific management.

Or

- (b) Explain illumination experiment.
- 17. (a) Explain the steps involved in planning.

Or

- (b) Write down the steps involved in decision making.
- 18. (a) Discuss the fundamental principles of organisation.

Or

- (b) What are the advantages of matrix organisation?
- 19. (a) Discuss the process of controlling.

Or

(b) Discuss the various control techniques.

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20. (a) Explain the factors determining degree of centralisation.

Or

(b) Distinguish between centralisation of decentralisation.

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